



ANNUAL GENERAL MEETING

CEO Presentation

27 November 2017



Update on Operations

Financial Result

- Revenue for the year ending 30 June 2017 was slightly higher than at 30 June 2016:
 - 2017 - \$7,725,632
 - 2016 - \$7,654,817
- Surplus for 2017 was \$2,025,483 compared to 2016 \$1,698,299
- Anticipated payroll tax refund - \$454,667

Continued Operational and Security Improvements

- Introduction of formal Security Policy and Patching Policy in addition to updates and improvements to DNSSEC Procedures and our Windows standard operating environment
- Further enhancements to financial management including complete digitalisation of financial processes
- New office move resulting in a more secure and safe workplace to maximise productivity and collaboration and to provide more flexible meeting spaces

Strategic Review 2017/2018

- auDA commissioned dandolopartners to conduct a strategic review with the interim report being presented to the Board at its October meeting
- The review will resume in Q1 2018, after the findings of the Government's Review are released
- The proposed strategy will then incorporate any appropriate recommendations from the Government's review and auDA will embark on extensive stakeholder, member and industry consultation
- It is anticipated that auDA's new strategy will be finished by end Q1 2018.

Recent Membership Initiatives

- Piloted Discourse as a platform for member interaction. To date:
 - 15 registrations, including 5 demand class candidates.
 - 12 “regular” users (have signed in more than once and spent more than 5 mins on the page)
- Increase in member communications, including increased frequency of newsletters — newsletters sent:
 - 28 Feb
 - 31 Mar
 - 3 May
 - 6 June
 - 4 July
 - 4 September
 - 5 Oct
 - 15 Nov
- In addition to other communications advising members of news and development outside these times.
- Members Constitutional Review Committee established.
- Independent Returning Officer for director elections

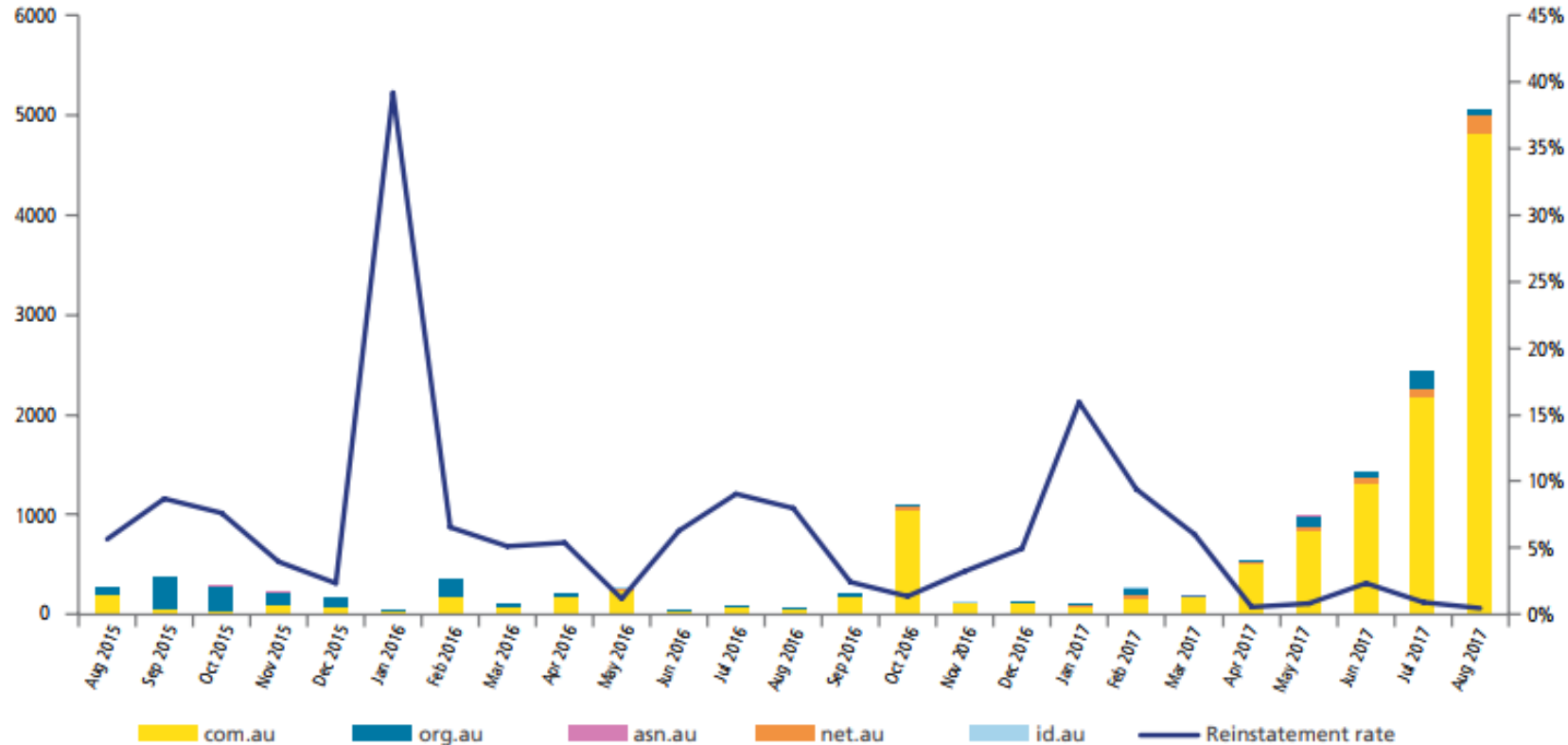


Update on Policy & Compliance

Current Compliance Focus

- Unauthorised Business Use (UBU's)
 - Currently investigating 617 suspected UBU domain name licenses
 - Over 7000 UBU domain name licences cancelled since 1 July 2017
- Registration of domain names off the drop list by non-eligible registrants for the sole purpose of selling the domain name licence to the previous registrant
 - Currently investigating 2172 domain names licences believed to have been registered in this manner

Unauthorised Business Use (UBU's) Deletions



AusRegistry Behind the Dot Issue 13 November 2017

https://www.ausregistry.com.au/wp-content/uploads/2017/11/BTD_Issue_13.pdf

Policy Review Panel

The auDA Board has asked the Policy Review Panel to examine and make recommendations on:

- implementation of direct registration (Phase 1)
- policy reform (Phase 2)

The Panel is to make its recommendations to the auDA Board no later than 31 August 2018.

The Panel was convened on 27 September 2017.

Phase 1: Direct Registration

- The Panel has completed the first round of public consultation with the release of an issues paper: Implementation of Second Level Domain Name Registration (Direct Registration)
- 51 submissions were received
- These submissions will inform the development of a preferred options paper, which will be available for public consultation in late January/early February.

Phase 2: Policy Reform

The second phase of the Panel's work program is to review, simplify and consolidate the existing suite of policies into three new policies:

- Registrant policy
- Registrar policy
- Complaints policy

These policies will apply to registration of a domain name at the second level and in the 2LDs.

Phase 2: Policy Reform Schedule

The Panel is developing the following issues papers:

- Registrant Policy – public consultation will commence after the Australia Day weekend
- Registrar Policy – public consultation will commence in April 2018
- Complaints Policy – public consultation in May 2018.

The Panel will undertake at least two rounds of public consultation.

The Panel will release its draft report and draft policies for public consultation in July.

Stakeholder engagement

The Panel will engage with stakeholders through:

- issues and discussion papers inviting public submissions
- stakeholder forums in Sydney, Melbourne, Brisbane and Perth

All registrants will be informed via email of the release of the draft report and draft policies, and invited to make a submission.

Registry Transformation Project Update

- De-identified Short List agreed by the Board in October 2017
- Meetings held with respondents and customer references at the ICANN meeting in Abu Dhabi, 28 Oct to 3 Nov
- Best and Final Offers (BAFOs) received from short-listed respondents in November
- Currently in contract negotiations with the short-list
- Decision expected at Board meeting in December 2017

Review of Australia's .au domain management

- Terms of reference (to examine and make recommendations on):
 - The most appropriate framework for the management of the .au top level domain
 - How to ensure that Government and community expectations inform auDA's operations and decision-making
 - Mitigation strategies to address future risks to the security and stability of .au
- Public Forum to be held in Melbourne on the 14th of December.